



Customer Experience

Bello Machre

Caring for People with Developmental Disabilities

For over 40 years, Bello Machre has been nurturing, teaching, and caring for people with developmental disabilities. From its headquarters in Glen Burnie, Maryland, the non-profit organization provides loving care and support to hundreds of children, adults, and families; some live in their 54 community homes, while others are supported in their own home.

Outside-the-Box Thinking

Bello Machre recognized that it needed to upgrade its aging office technology in order to run the latest software applications. The non-profit also wanted to implement remote access from its community homes, where nurses provide supervision and on-site care. It also needed a way to protect data from potential loss. With a limited budget, Bello Machre would have to find a technology partner capable of thinking outside-the-box. DataLink stepped up to the challenge.

Easy Access to Data in the Cloud

A Private Cloud was implemented for Bello Machre in DataLink's secure data center. From there, all of Bello Machre's IT resources are delivered to users anytime and to any location they happen to be working from. This includes a centralized scanning and document management system that is shared among all locations. Rather than having Bello Machre purchase new PCs at exorbitant cost, DataLink installed virtual desktop software on all 50 desktop computer systems. Virtual servers in the Private Cloud run the new resident database, file and email services, as well as the latest Microsoft applications and productivity tools. Users simply log in to their virtual desktop at the office or at the community home to which they are assigned. They can use any device – computer, notebook, tablet or smartphone.

Equipped to Grow

Bello Machre now has an updated IT infrastructure that was refreshed for a fraction of what it would cost to replace 5 servers and 50 workstations. Nurses and office staff can count on the technology. A business continuity plan and a high availability virtualized system eliminates downtime issues and data loss. Bello Machre is well positioned to expand its services to people with developmental disabilities without worrying if its office technology can keep up – and they were able to achieve it with limited resources.



"As a non-profit organization with limited resources, it's difficult keeping up with technology. DataLink provided Bello Machre with an affordable solution and showed us the way. We now have the tools to grow and expand our services throughout Maryland."

- Michelle Bathras, COO, Bello Machre

HIGHLIGHTS

CUSTOMER

Non-Profit Organization
Cares for our most vulnerable
Operates over 50 remote sites 24X7

SOLUTIONS

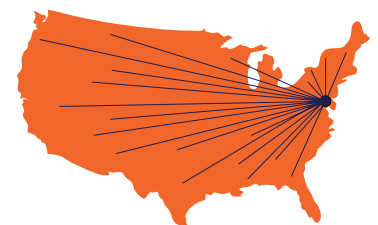
Private Cloud | Virtualized Servers
50 Virtual Desktops
Offsite Data Storage
24x7x365 IT Support

KEY BENEFITS

Hardware cost savings
IT staff savings
Secure on- and off-site VDI access
Business Continuity
Single Source IT solutions & support
DataLink IT experts on call

COMPLETE COVERAGE

DataLink is based in Millersville, MD and supports your local, regional, and national locations.



We Make "IT" Easy